

SMART, SMARTER, AIM – ADVANCED ISKRAEMECO MANAGEMENT

Today, Iskraemeco is a provider of system solutions and is extending its business to the provision of services in the area of electricity metering and billing. Constant development and growth for more than six decades has already established Iskraemeco as one of the leading world companies in metering products and systems. It has always been building its growth on experience, innovations and new technologies in order to satisfy customers' needs.

EXPERIENCE, INNOVATIONS AND NEW TECHNOLOGIES FOR COMPLETE AIM

The know-how is being incorporated into the products along the entire metering chain – from meters to invoicing and energy management solutions, with the aim to provide all-inclusive metering data services. Metering products are based on internationally recognised standards and meet the requirements of applicable international and national legislation. Standardisation and continuing developments ensure the flexibility, reliability, high quality and compatibility of Iskraemeco's products and services.

Iskraemeco is able to provide complete solution for metering and management of electricity in all electricity market segments – from production and transmission to distribution. Iskraemeco products are present in 100 countries worldwide. Focus on meeting customer needs, opportunities to expand the breadth of products and services in new and existing markets also resulted in cooperation with other leading players.

ISKRAEMECO IS RELIABLE, INNOVATIVE AND FLEXIBLE PARTNER FOR UTILITIES WORLDWIDE

Strong and stable El Sewedy-Iskraemeco financial ownership, EU location, our own development and production facilities, four production plants worldwide, knowledge, experience and support base are arguments which are not negligible in current recession. Iskraemeco's motto is a satisfied customer, which is also reflected by our vision, mission and values. We make efficient energy use easy, which has been achieved by high product quality as well as state-of-the-art technology used in our products. We have established 22 companies worldwide of which some are production and some are associated companies that guarantee and continue communication with our customers learning about their needs and requirements. Our sales network covers more than 100 markets around the world. Our target is to become a leading centre for the development of new technologies and products on the global level. Our vision is to become the preferred global supplier of solutions for energy management. We employ our expertise in the partnership with our customers to assist them achieve successful business results.



Iskraemeco is one of the leading providers of reliable, innovative and flexible advanced metering systems and infrastructure solutions to utilities for all, residential, commercial and industrial applications. The contemporary AMI solutions from Iskraemeco are based on 25 years of experience in the field of metering systems, high quality devices complemented with a sound understanding of customers' needs and deployment and operational track record of AMI technology and services. Iskraemeco's reliable and user-friendly system solutions are deployed in the pioneering AMR/AMM Scandinavian markets, most advanced smart metering solutions in the Netherlands, UK, France, Germany and other EU countries as well as Australia and New Zealand, and are expanding worldwide.

Iskraemeco provides value for all energy market players: utilities, consumers, energy suppliers and regulators. The building blocks of our expertise are understanding the customer's business, a professional and enthusiastic staff, innovative and high quality products and systems and sound international experience. Iskraemeco's mission is to enable utilities and industry to improve performance while lowering environmental impact. Providing the metering products and systems which enable electricity management is the Iskraemeco's contribution to sustainability.

TWENTY, TWENTY, TWENTY IN 2020

The European Union has set itself ambitious targets for the year 2020: to reduce the output of greenhouse gases by 20%, to improve energy efficiency by 20% and to increase the percentage of renewable energy by 20%. In order to achieve these ambitious targets, the continuous development of fully operational Smart Metering systems across Europe is essential. Advanced Metering Infrastructure and Smart meter technologies deliver significant benefits to consumers, as well as more sustainable energy, gas and water management and increased security of supply. However, environmental and customer care are always placed to the fore.

SYSTEM SOLUTIONS FITTED TO UTILITY EXPECTATIONS

As already mentioned, Iskraemeco, the Slovene company from Kranj, is at the top in terms of mastering Cutting Edge Technology. Its first AMM projects for residential users were started at the beginning of 2004 in Scandinavian countries. Its AMM/AMI systems are installed not only in Scandinavian but also in most other European countries, in Slovenia, Egypt, in the Balkans, in Africa, Australia, New Zealand, the Near East,

